

Megan Cullen Bio - DGM

Megan Cullen is a 25-year resident of Santa Ynez Valley with nearly 40 years of experience in international trade. She graduated from Portland State University with a degree in Spanish, with minors in French, German and Dutch and a strong emphasis on the sciences. She is also certified in Marketing through University of California, Santa Barbara.

Cullen was appointed in January 2010 by the U.S. Commerce Secretary of State Gary Locke, to the District Export Council of Southern California, and re-appointed in 2013. She serves as Secretary of the DEC and as Events Chair.

Cullen began her work in international trade and learned the art of processing letters of credit with a position at a lumber-exporting, woman-owned business in Portland, Oregon. Her experience processing million dollar plus letters of credit stood her well in two later local positions in international sales as Manager and Sales Supervisor for CMC Rescue in Goleta, where she managed company sales and distribution to a network of 80 distributors worldwide and currently she is the International Sales/Marketing Manager at Soilmoisture Equipment Corp. in Goleta, handling a large international dealer network selling to universities, research institutions and governmental agencies worldwide.

Cullen's has extensive translation experience working with the Latin American Chamber of Commerce in Oregon, the Oregon courts, several international law offices, as well as two Venezuelan manufacturing companies.

Cullen has received the following awards: California State Legislature's "Export Excellence" Award (2011), DEC Member of the Year (2012) and the DEC/U.S. Dept. of Commerce "Certificate of Excellence" (2013) and WIT-LA Innovative Woman Exporter of the Year (2014).

Her current interests include promotion of export training, ag science education and ag tourism on the Central Coast. She is a member of the Foreign Trade Association, ACG 101, Women in International Trade and California Women in Agriculture and Toastmasters International.